

DEVELLAR'S PROJECT BASED BUSINESS MODELS

Time & material projects

Time & Material (T&M) Business Model is an effort-based model with costs being calculated based on total project effort reported by allocated resources and pre-negotiated hourly rate. Time and Materials model enables the client to develop and adjust software requirements specification on the ongoing basis, thus achieving higher level of flexibility. Also the Client will be able to change priorities in tasks execution during the development stage.

Devellar reports to the Client on the actual amount of hours spent for certain tasks during project utilization. The project is divided proportionally on the 2-3 weeks sprints, due to Agile software development methodology, and the Customer pays for its execution at the end of each sprint based on actual hours spent on it. The Customer is provided with login\password to the Devella'r internal reporting system and can monitor online the hours that have been spent for each task.

Devellar is flexible, customer oriented and transparent company thus we do give to our Customers a possibility of personal participation in the projects. Devellar is also can assist in relocation issues if required. The Customer will be provided with a personal workstation and all equipment (software, hardware) needed for the project management.

IF YOU:

1. Don't have a detailed description of a product\application needed to be develop.
2. Work in a fast paced, dynamic business environment which influences your product requirements.
3. Require ongoing implementation of change requests and prototyping than T&M Business Model is for you.

SOLUTIONS PROPOSED BY DEVELLAR:

1. Custom Web Solutions and applications.
2. E-commerce and Content Management systems.
3. Games. Development of social, casual games and gambling applications
4. QA & Support

HIGH QUALITY IS A STANDARD



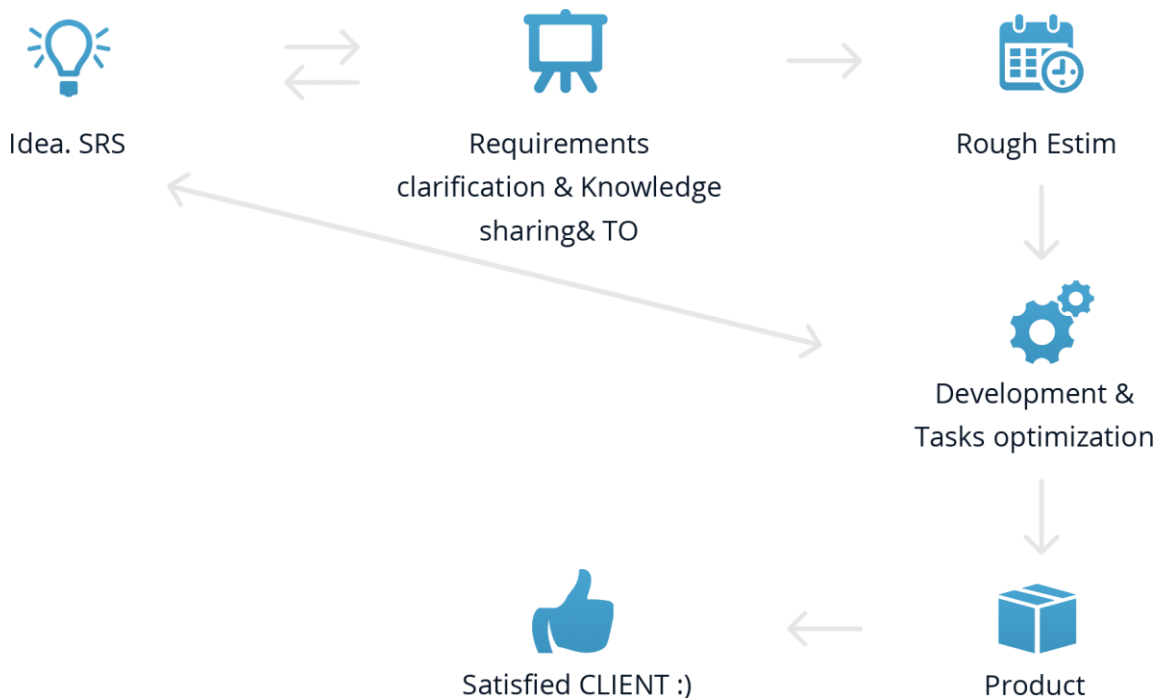
ADVANTAGES OF T&M PROJECTS BM FOR OUR CLIENTS:

1. Ability to prioritize the tasks during development stage.
2. Ability for change requests.
3. Ability to pay only for work that has been done on the basis of actual spent hours.

DISADVANTAGES OF T&M PROJECTS BM FOR OUR CLIENTS:

This model doesn't fit to the Customers which have strict allocated budget.

STANDARD T&M PROJECT LIFE CYCLE



**HIGH QUALITY
IS A STANDARD**

